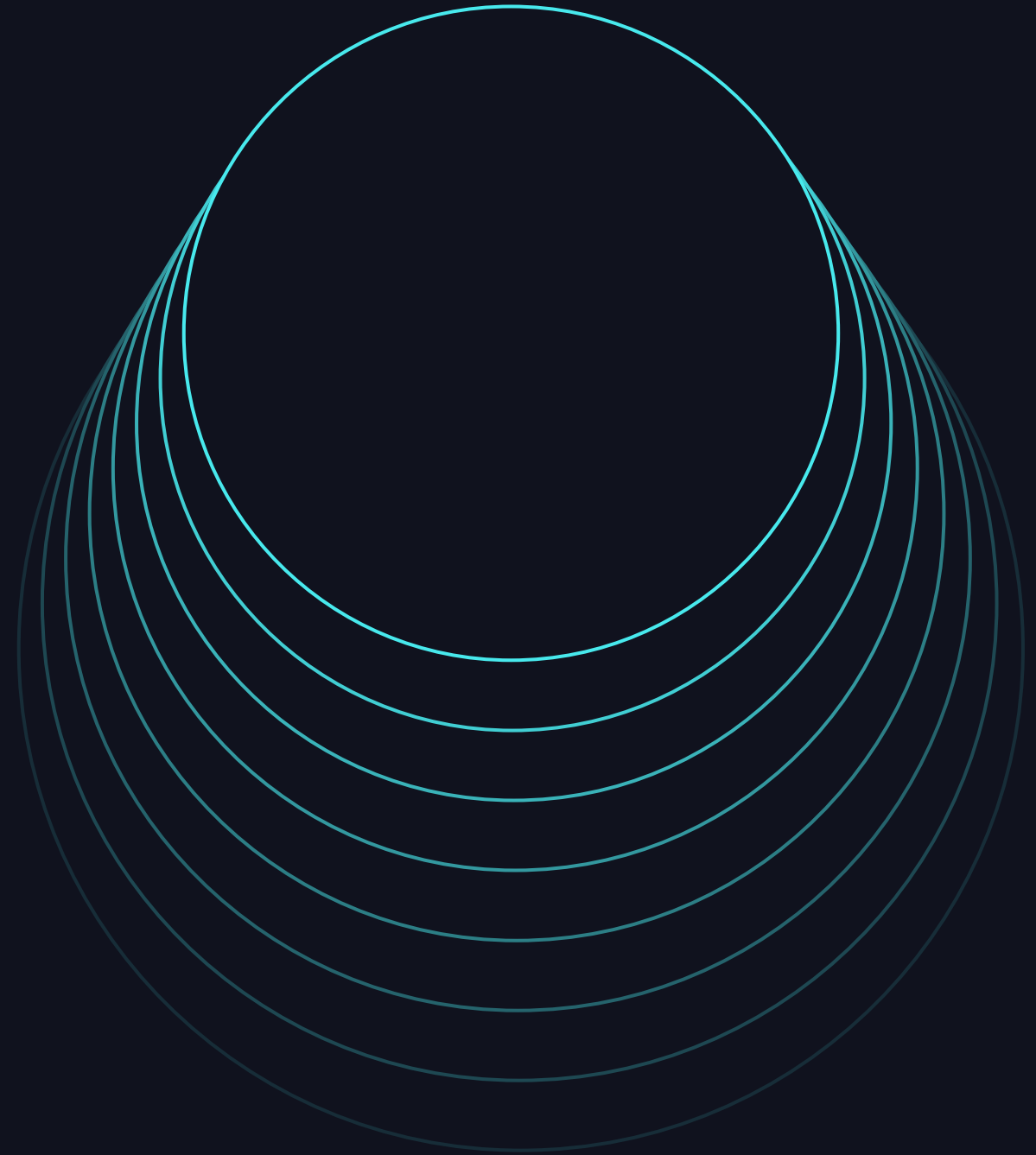


Unlocking Industrial AI: Coca-Cola, Databricks, and Data Foundation

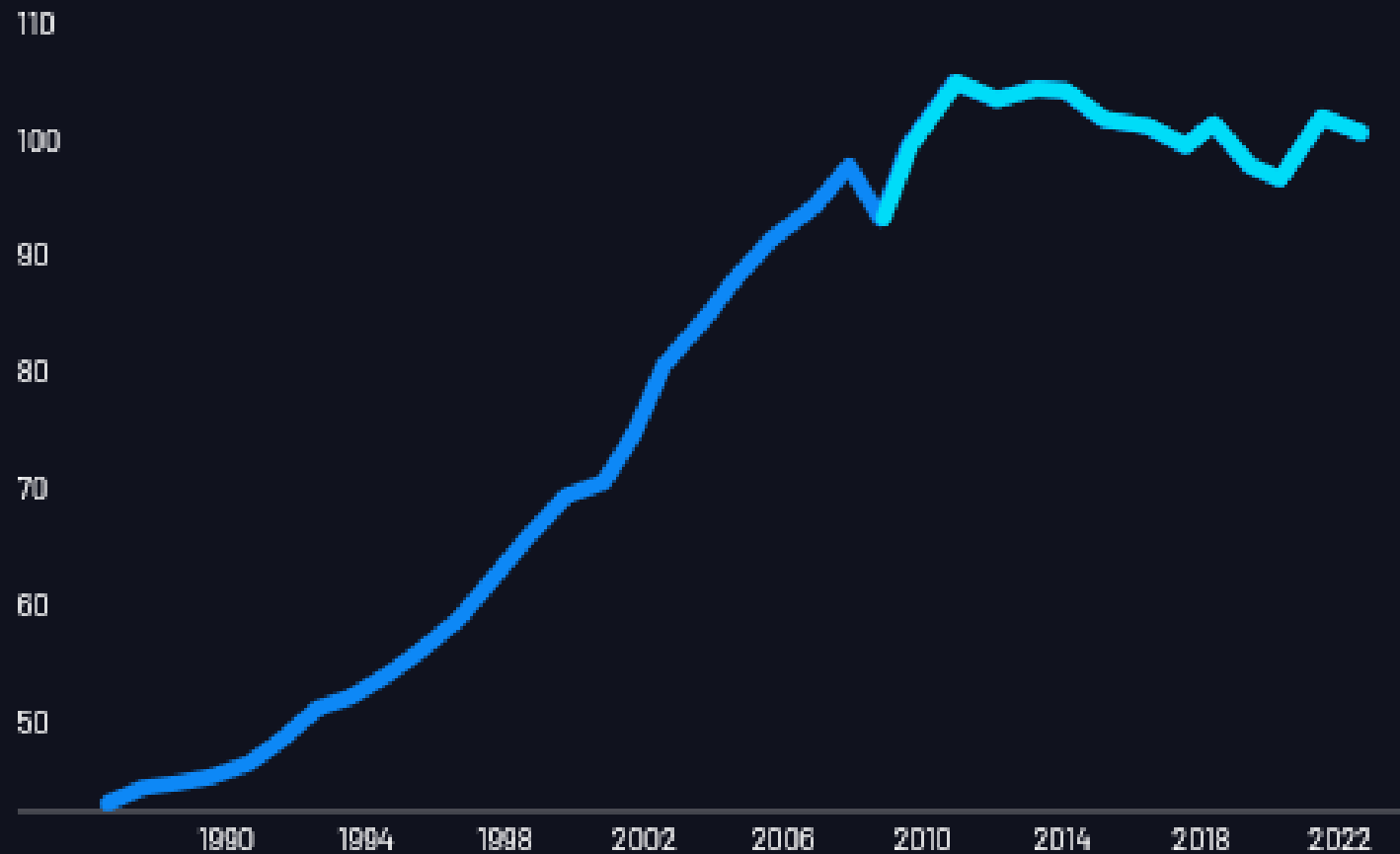


Sudhir Arni, Sight Machine
June 11, 2024

Solving for Productivity Plateau: Investment in Smart Factory and Industrial AI is increasing

Manufacturing Productivity Has Stalled

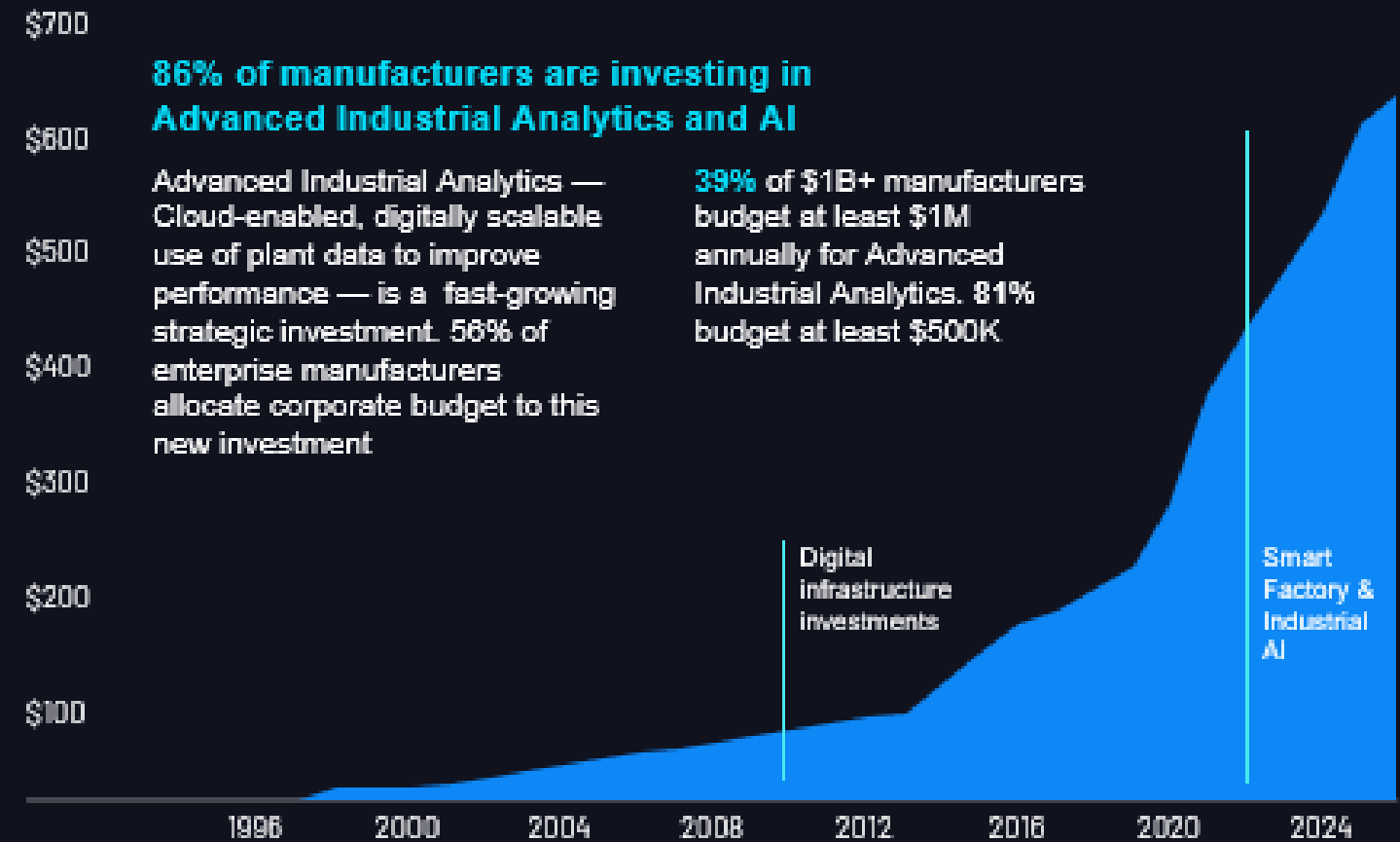
Output Per Hour for All Employed Persons in the Manufacturing Sector



Source: U.S. Bureau of Labor Statistics via LNS Research

To Break Through the Plateau, Manufacturers Are Accelerating Investment in Smart Factory and Industrial AI

Manufacturing Investment in Digital Transformation (\$B)



86% of manufacturers are investing in Advanced Industrial Analytics and AI

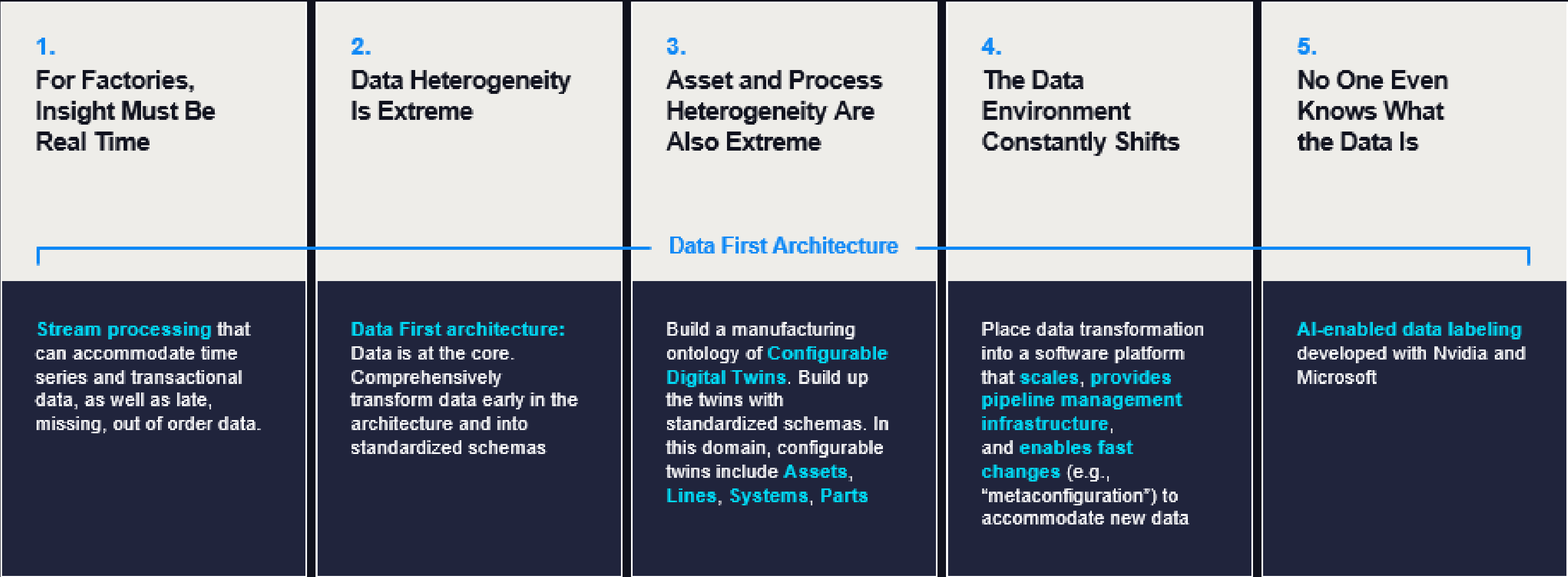
Advanced Industrial Analytics — Cloud-enabled, digitally scalable use of plant data to improve performance — is a fast-growing strategic investment. 58% of enterprise manufacturers allocate corporate budget to this new investment.

39% of \$1B+ manufacturers budget at least \$1M annually for Advanced Industrial Analytics. 81% budget at least \$500K.

Sources: IDC, LNS Research

The unlock is data, specifically plant floor data

Though rich in digital data, plant floors remain islands: cut off from enterprise IT and the last 30 years of digital evolution. Consequently, plant data has not been usable — less than 1% is analyzed — and until now, data-driven operations have not been feasible.



Among industrial data, plant floor data is the most complex yet most valuable once structured



Firms can achieve breakthroughs by joining standardized plant information with other data sources

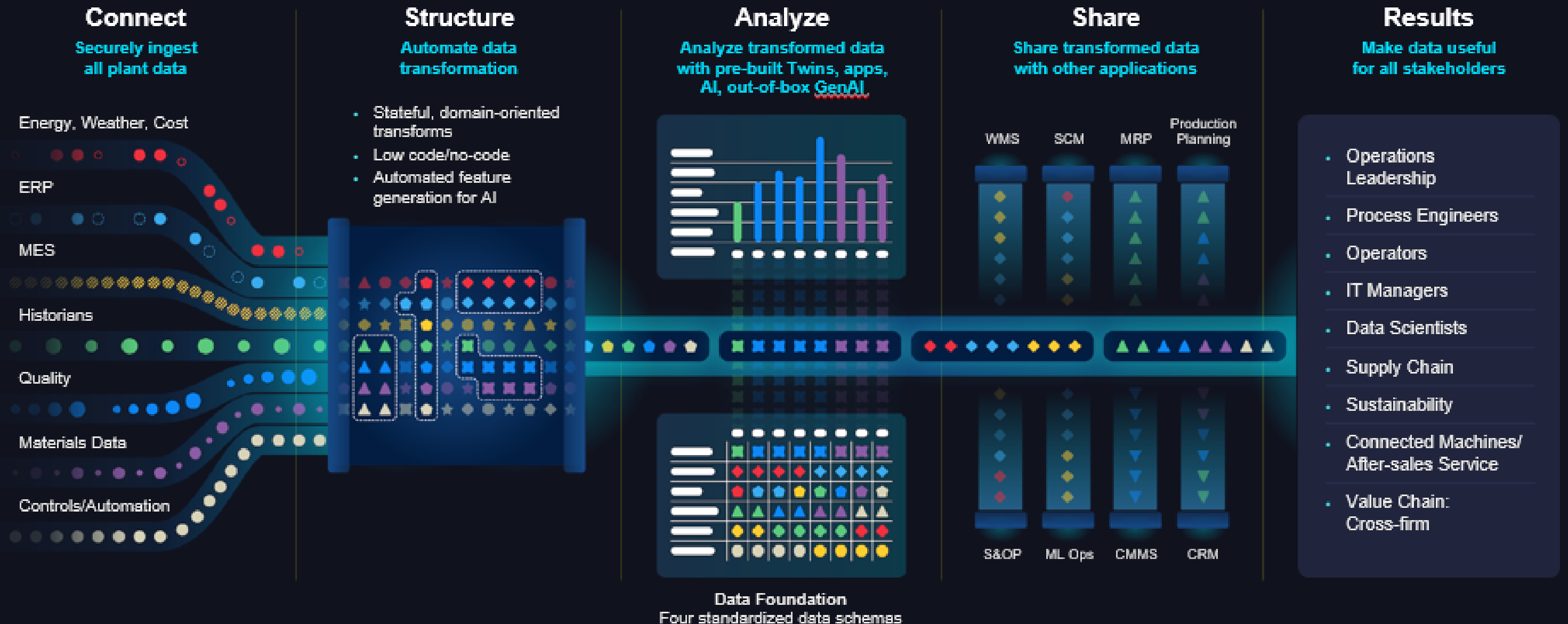


And empower the frontline with insight and capabilities that have never before been possible



The Sight Machine solution: Structuring data is at the core

Data transformation is automated, early, and universal. Highly variable plant floor data is ingested, continuously structured into four common building blocks of information (“Data Foundation”), associated into models (“Twins”) and analyzed in real time



Sight Machine uses the four standardized data schemas to represent every value-added step in manufacturing

This common “semantic layer” for OT data makes the whole system relatable



Discrete Machine Cycle

Machine	Start Time	End Time	Net Cycle Time (ms)	Shift	Aluminum Staging (ms)
Diecast 1	19:33:08	19:33:38	30000	Shift A	1000
Diecast 1	19:33:38	19:33:58	30000	Shift A	1000
Diecast 1	19:33:58	19:33:27	32000	Shift A	1000
Diecast 1	19:31:04	19:32:04	30000	Shift A	1000
Diecast 1	19:31:01	19:31:33	32000	Shift A	1000
Diecast 1	19:30:33	19:31:03	30000	Shift A	1000
Diecast 1	19:29:58	19:30:28	30000	Shift A	1000
Diecast 1	19:29:27	19:29:57	31000	Shift A	1000

Discrete Machine Downtime

Machine	Start Time	End Time	Downtime Type	Downtime Category	Downtime Reason
Diecast 1	19:24:01	19:26:11	Unplanned	Break	Cy Error
Diecast 1	19:15:08	19:17:15	Unplanned	Break	Offline
Diecast 1	19:57:38	19:59:48	Unplanned	Break	Offline
Diecast 1	19:54:54	19:57:04	Unplanned	Unplanned	Temp
Diecast 1	19:41:58	19:44:08	Unplanned	Break	Cy Error
Diecast 1	19:35:11	19:40:21	Unplanned	Unplanned	Cy Error
Diecast 1	19:34:33	19:36:43	Unplanned	Unplanned	Offline
Diecast 1	19:29:52	19:32:02	Unplanned	Break	Temp

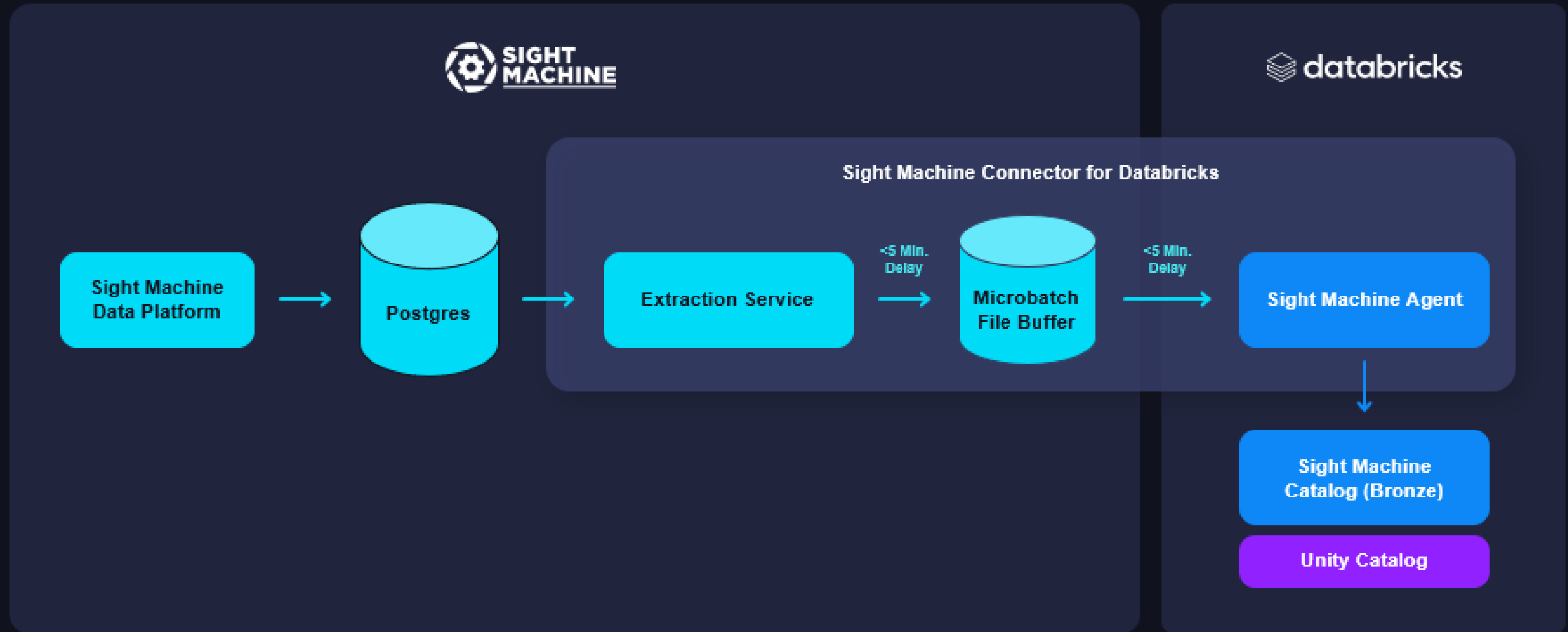
Continuous Machine Cycle

Machine	Start Time	End Time	Production Day	Cycle Time (ms)	Grade ID
Dryer	19:58:00	19:58:30	2024-04-29	30000	GL119
Dryer	19:58:30	19:58:00	2024-04-29	30000	GL119
Dryer	19:58:00	19:58:30	2024-04-29	30000	GL119
Dryer	19:54:30	19:55:00	2024-04-29	30000	GL119
Dryer	19:54:00	19:54:30	2024-04-29	30000	GL119
Dryer	19:53:30	19:54:00	2024-04-29	30000	GL119
Dryer	19:53:00	19:53:30	2024-04-29	30000	GL119
Dryer	19:52:30	19:53:00	2024-04-29	30000	GL119

Continuous Machine Downtime

Machine	Start Time	End Time	Duration (ms)	Downtime Category	Downtime Reason
Line 1	22:12:30	22:27:30	900000	Break	Porosity
Line 1	21:41:30	22:28:30	3300000	Break	Porosity
Line 1	17:30:00	19:08:30	3190000	Break	Porosity
Line 1	17:07:30	17:30:00	1380000	Unplanned	Porosity
Line 1	15:58:30	14:51:30	4380000	Break	Porosity
Line 1	12:50:30	13:28:30	3180000	Unplanned	Porosity
Line 1	09:30:00	09:37:30	450000	Unplanned	Porosity
Line 1	09:29:30	09:30:00	30000	Break	Porosity

Sight Machine's structured plant data is available for Databricks users to build analytics for the enterprise



Databricks and Sight Machine have partnered to make enterprise breakthroughs possible



Line Information System

- Manual centerlining
- Downtime reclassification
- Yield and cost information



Raw Materials

- Material delivery
- Material within specifications
- Material deviations
- Effect of age on materials



Defect-free Equipment

- Predictive maintenance supported both by technology and operators (Specific use case: VFD Predictive Maintenance)



Clean Equipment

- Establish and execute time-based cleaning
- Understand and detect threshold levels of contamination



Process Setup

- Setup following changeover
- One-time setup



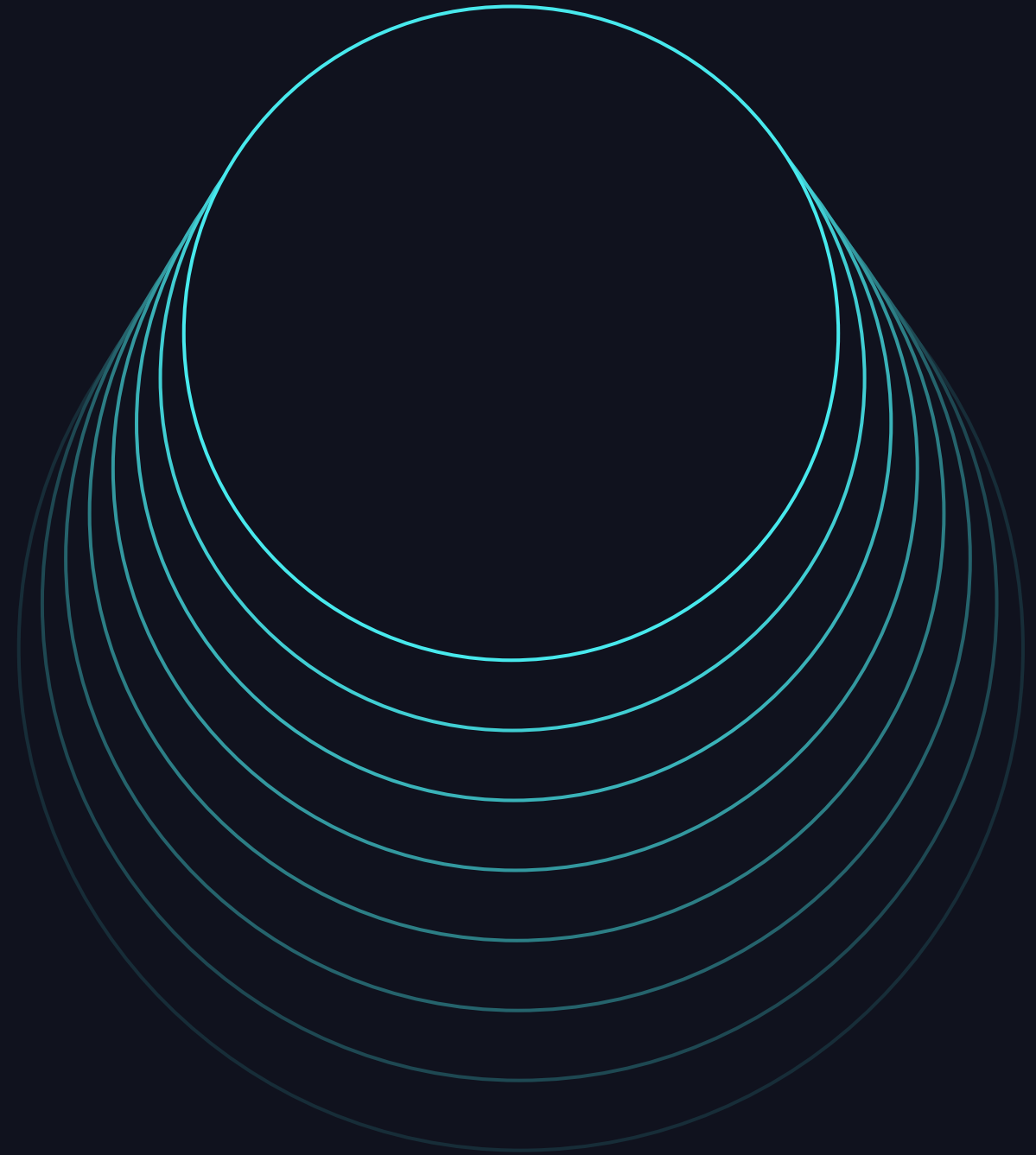
Qualified Staffing

- Pull forward and flatten learning curve
- Near real-time detection of deviation from standard work



Thank You

Please visit us at sightmachine.com



Sudhir Arni, Sight Machine
June 11, 2024